

THE DUNFEY FAMILY STORY



MRS. CATHERINE A. DUNFEY



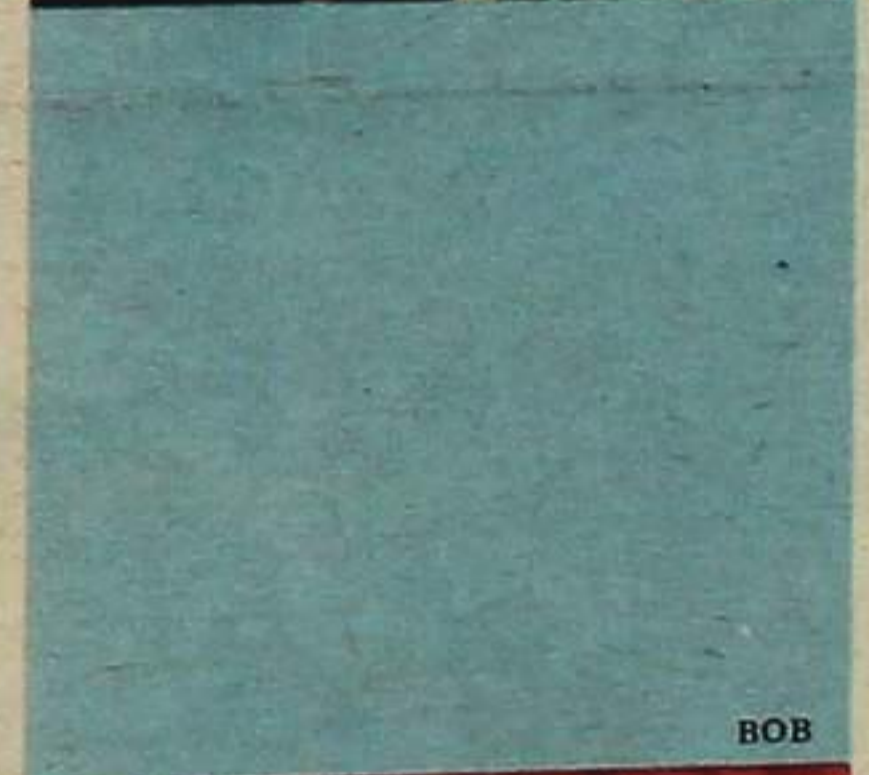
WALTER



JACK



JERRY



BOB



BILL





A door is opened as good service begins at a Dunfey Hotel or Inn

THE STORY OF HOSPITALITY

The secret of the Dunfey family success is as much a part of New England tradition as apple pie—it simmers down in one word—"Hospitality."

Consideration of others and a knack for putting people at ease is a family trait with the Dunfeys. It had to be in a family of 14, including father, mother, eight sons and four daughters. With this background, the Dunfeys have added a new dimension—family friendliness—to the usual hospitality associated with New England inns.

"We've taken the casual approach to hotel living," Jack Dunfey, president of The Dunfey Corporation, explained. "We want our guests to enjoy themselves, so we've made it our goal to find the extras that will make their visit more pleasant. All businessmen take a certain pride in their operations, but we want more than that—we want pleasure for ourselves. And there's no better way to achieve it than by giving it to someone else."

There's a twofold meaning to Jack's use of the word "hospitality." Primarily he is referring to the Dunfey family. But he's also speaking for more than 800 employees who constitute a part of "second family" and who give real substance to the word "Hospitality" in all the Dunfey establishments.

As head of a multi-million dollar business, Jack, a 38-year-old former Air Force pilot, speaks for the company. But in other matters he yields to the head of the family, Mrs. Catherine Dunfey, who contributes the mildly conservative restraint of maturity to their regular Monday-night meetings.

Along with Mrs. Dunfey and Jack are Bill, 36, who heads the real estate division of the business and conducts management training programs for all the enterprises; Bob, 34, who manages the Eastland Motor Hotel in Portland,



Evening at the Crackerbarrel Lounge.

Maine; Walter, 30, now general manager of the Manchester, New Hampshire, properties, including the Carpenter Motor Hotel and the new Wayfarer Motor Inn; and the youngest brother, Jerry, 27, general manager of Lamie's Tavern at Hampton, N.H., as well as Playland Amusement Center and Dunfey's Restaurant on Ocean Boulevard at Hampton Beach.

A sixth brother, Richard, a Hampton attorney, conducts a private law practice in the Seacoast area and serves as legal counsel to the company. The other two brothers hold executive positions in Massachusetts—Paul with Raytheon, and Roy as New England Sales Manager for the Mosler Safe Company. The four Dunfey daughters are all Catholic nuns in the order of Sisters of Notre Dame. Sister Catherine LeRoy is at Bishop Fenwick High School in Peabody, Sister Francesca is Dean of Students at Emmanuel College, Sister Julie Francesca at Notre Dame Academy in Tyngsboro, and Sister Ann Francesca is at Star of the Sea Convent in Honolulu.



Walter Dunfey—beginning a busy day at the Carpenter Motor Hotel.



Upper falls at John Goffe's Mill—a special treat for Wayfarer guests.

BUSINESS IS A FAMILY AFFAIR

Family happiness for the Dunfeys springs from their tradition of working and having fun together, and this tradition still dominates their activities. It all started in Lowell more than 40 years ago in the first Dunfeys family business—a combined variety store and lunch counter opened by the late LeRoy Dunfeys in 1918. "It was a family project from its very beginning," Mrs. Dunfeys recalls, "and everyone accepted the idea that work could be fun."

Work is still fun for the Dunfeys—it has to be if you stay at it 14 to 16 hours a day, six or seven days a week, the normal routine for the Dunfeys brothers. What leavens this routine is their zest for life and infectious sense of humor, particularly evident when they are together. They rib one another unmercifully. And they derive a good deal of quiet amusement from the fact that people continually confuse the various brothers, because there's a strong family resemblance among them—and they sound identical on the phone to a stranger.

"Back in Lowell," Bill reminisced, "we would work in pairs. Each morning a couple of us would get up at 5:00 a.m. and walk two miles to the store to open up by 6:00 a.m. We always looked forward to snow storms because they meant extra business."

"The store was very near the city barns, so the men looking for work shoveling for the city would be down there early. They'd gather in the store until they received orders to go to work shoveling snow. Of course, that was in the worst of the Depression, and many of them could only afford a five-cent cup of coffee—or a cigarette or two. We used to break open the packs and sell them for a penny each."

"Through our early experience in the Lowell store we all acquired the knack of meeting people as a natural part of growing up. What better training could a hotel man have?"

But hotels didn't come first. The expansion of the family enterprises began just after World War II, when the family acquired a fried clam stand at Hampton Beach as a summer adjunct to the Lowell restaurant. Although an immediate financial success, the stand failed in one respect—it didn't keep twelve Dunfeys youngsters busy.

So the next summer another stand was added, and, before three more "vacations" had passed, LeRoy Dunfeys found himself, his sons, and his daughters running six different and assorted eating establishments from Lowell, Mass., to York, Maine.



Bob Dunfeys, Portland's new innkeeper for 750 rooms at the Eastland Motor Hotel. Upper photo—State of Maine room at the Eastland.



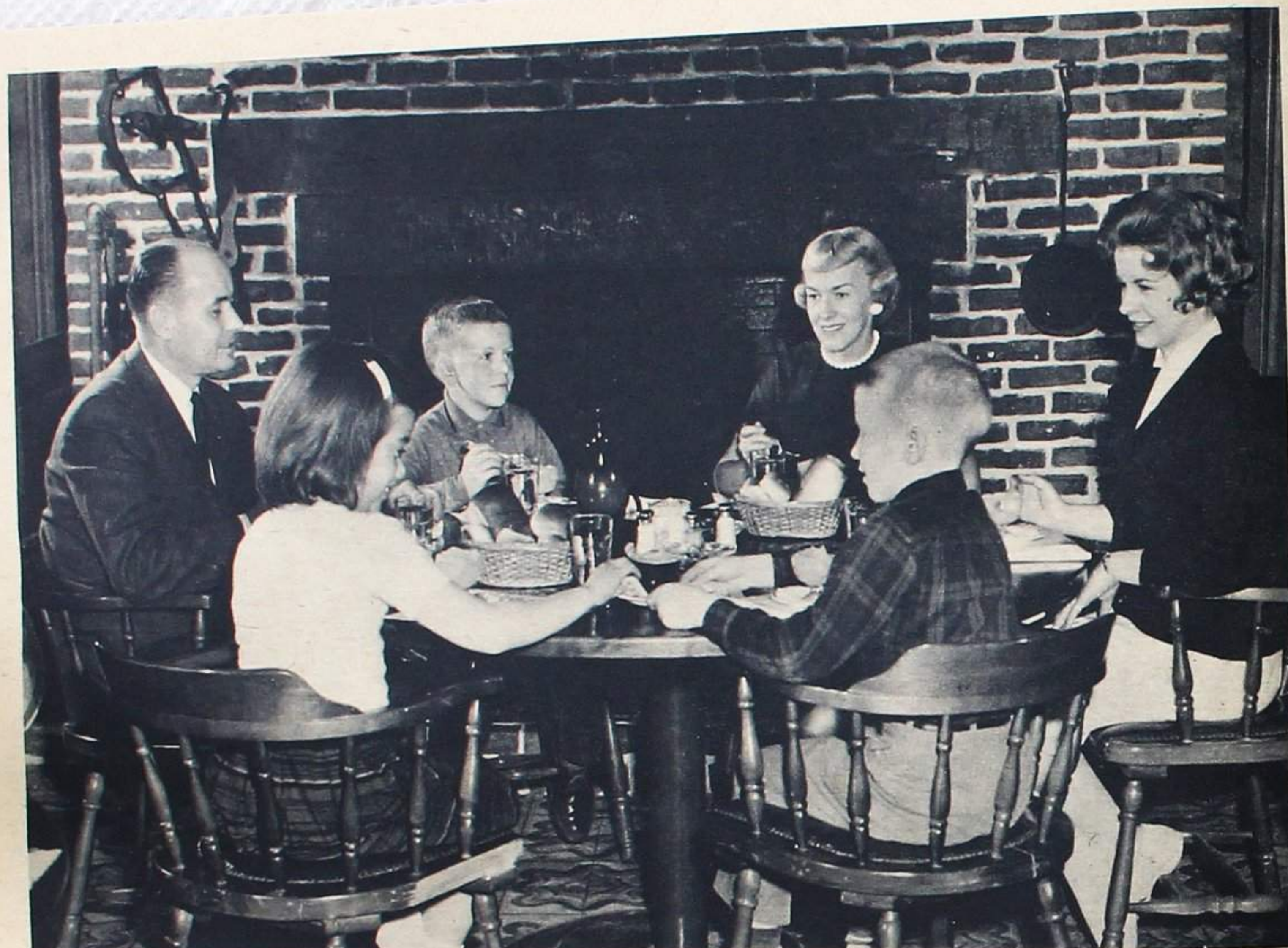
"Dining in a down-to-the-sea setting" at Lamie's Tavern and Motor Inn, Hampton, New Hampshire.



The famous "for men only" Top Brass Luncheon at the Carpenter Motor Hotel.



The Crackerbarrel Lounge combines Early American atmosphere with good service at all Dunfeys Hotels and Inns.



Family groups are always "at home" in a Dunfey dining room, such as the "Tavern in the Town"



Maine's new center of the Coral Lounge at the Eastland



The Old Tavern Store at Lamie's Tavern—reminiscent of the country store of the past



A sign of the past, with a new meaning after 200 years!

A CLAM STAND LEADS TO A LUXURY HOTEL

Meanwhile, two of the boys—Jack and Bill—had enrolled at the University of New Hampshire in Durham so they would be handy to their Hampton Beach operations for late spring weekends. While in college, Jack learned of an opportunity to buy a drug store on the edge of campus. A quick family huddle was called, and almost overnight the Dunfey family were in business in New Hampshire on a year 'round basis.

Most of the University undergraduates never did find out how such a complete change from a drug store to a restaurant was accomplished in so short a time over the Christmas vacation. What the boys did was to clean out the drug store, top to bottom, from show window to back door. Then they rushed down to Hampton Beach, grabbed every last bit of equipment from the restaurant there, and moved it all into the Durham store. (It was a frantic operation, but when classes resumed the new Dunfey's Restaurant was open for business.)

The day after the University closed in June, the boys were back on the job with their trailer, moving all the equipment to the Beach again—pots and pans, dishes, stoves, booths, tables, and all the rest. That same weekend Dunfey's Restaurant at Hampton Beach opened for the season.

By this time, Bob, Walter, and Jerry had joined Jack and Bill in Durham. At one stage four of the brothers were attending classes at U.N.H. while operating the restaurant.

In 1952, the Dunfey family lost its founder. After their father's death the boys disposed of the original Lowell property and launched a new period of expansion in New Hampshire. Their operation expanded to include real estate, insurance, five restaurants, a business block, and an amusement center. The real estate and insurance agency developed rapidly and now ranks as one of the largest in the seaboard area of New Hampshire.



Mrs. Catherine A. Dunfey—an active woman kept busy by her many children.

Food means constant inspection—Jerry Dunfey at Lamie's Tavern



If any single venture set the pattern for future Dunfey family activities, it was the purchase in 1954 of Lamie's Tavern at Hampton, long known as one of New England's finest eating establishments. At this famous landmark they established a central headquarters for their scattered enterprises.

"It was Lamie's that pulled us back together again as a family in business," Jerry remarked over coffee in the new Shoals Room. "We were branching out in all directions, helter-skelter, but when we bought the Tavern we had something solid to build around. In 1958 a new Motor Inn addition was built. And it was our success here that encouraged us to go ahead in the hotel business."



"Top of the East"—high spot in Portland, with Mt. Washington and ocean views.

It was in April, 1959, that the Dunfey's purchased the Carpenter Hotel in Manchester, but not until November did the new owners feel ready to entertain guests and friends at a special preview of the "new-look" Carpenter Motor Hotel. The reaction was even more enthusiastic than they had dared expect. Visitors found every possible improvement had been made for their comfort and convenience, from a new decor in the bright and spacious lobby to the friendly "Tavern in the Town" dining room and the cozy "Cracker Barrel Lounge" for cocktails.

But managing hotels calls for more than renovating and presenting an engaging personality to your guests. Lack of parking often strangles downtown hotels. Almost as their first act upon acquiring the Carpenter three years ago, the Dunfey's bought and cleared two large parking lots across the street. And that was only the start.

The measure of their success with the Carpenter can be at least partly gauged by the reaction of Manchester's then-mayor Josaphat Benoit, who wrote: "In a few short months the Dunfey Corporation has achieved a tremendous private renewal and redevelopment project in our home town. . . . We are indeed as grateful to you as we are proud of your imagination, spirit of enterprise, civic pride, public consideration and gentle courtesy."

If courtesy may be defined as a genuine concern for the comfort of others, then the mayor had the right word. As an illustration, consider the Dunfey creation of the concept of the Wayfarers Club.

"Hotel guests can be divided into two basic groups," Bob Dunfey explained. "Tourists and vacationers represent one segment and the traveling businessman the other. Tourists are out to enjoy themselves and respond favorably to courteous and considerate treatment, but the traveling businessman needs something more."

"When such a guest registers at a hotel, he checks in with all his business cares and worries, together with the family problems left unsolved at home. If you can make that man happy, you've met a real challenge, and you'll never have to worry about entertaining the vacationers."

Thus came the Wayfarers Club—an informal organization of traveling businessmen which has now enrolled over 900 members at the family's various establishments.

All businessmen are eligible for membership. When registering at a Dunfey hotel, they also sign in on the Wayfarers' Chronicle so that friends and colleagues will know they are in town.

"The Club affords us an opportunity to get to know our overnight guests personally," Walter stated. "Instead of having them eat in solitary booths, we reserve the 'Public Table' in the dining room for them." Whenever possible one of the Dunfey's or a manager will join Club members for dinner.

Not only does this practice make friends on a personal basis, it also gives the Dunfey's a first-hand acquaintance with customers' reaction to the hotel—an invaluable asset to a hotel man.

A THOUGHTFUL PLAN FOR THE WAYFARER

The Club concept is catching on, too. Other hotels are just beginning to copy it. But the Dunfeys got there first—as they often do. Alterations and new ideas such as the Wayfarers Club stimulated more new development.

Even before the task force of carpenters, painters, plumbers, and electricians had completed their transformation of the Carpenter, the Dunfeys announced further expansion of their hotel operations in the Manchester area.

The brothers had acquired an option on land in nearby Bedford, strategically located at the junction of four major highways—Route 3 (the historic Daniel Webster Highway), the Everett Turnpike from Nashua to Concord, east-west Route 101, and Interstate Route 93, now under construction as the major freeway from Manchester to Boston.

James Chandler, president of the Indian Head National Bank of Nashua, observed, "The construction of the Wayfarer Motor Inn at this new crossroad for New Hampshire is an aggressive step that recognizes our new highway system."

Here a new million-dollar motor inn, the Wayfarer, is now nearing completion. Built on the picturesque site of John Goffe's Mill, dating back more than 200 years, the Motor Inn has been designed to preserve the scenic beauty of its lo-



cation. The original mill, rebuilt in recent years, is being retained and the two dams painstakingly restored. Thus the waterfalls will splash beside John Goffe's Mill as they did two centuries ago.

Recognizing the site as the ideal place for a typical New England covered bridge, Walt Dunfey set out to buy one. The span would lead from the parking lot to the Motor Inn's dining room, "John Goffe's Kitchen." But wherever Walt found a suitable bridge, he also found enough local pride and sentiment to block the sale. Not to be denied, the Dunfey boys finally ordered a new covered bridge to be constructed, true to the old tradition in every detail and specially treated to give the appearance of age.

Despite the rustic decor, accommodations at the Wayfarer will be totally plush. The Motor Inn complex includes five sections, set at different levels to conform to the contour of the land. Each king-sized room overlooks the lower waterfall and the old mill pond. The main dining room and cocktail lounge, housed beneath a great roof, look out upon the upper waterfall and John Goffe's Mill itself. An open-air skating rink, Olympic swimming pool, and cabanas are near the lower wing. For the enjoyment of Manchester area residents, the Dunfeys will introduce a new concept of New Hampshire hospitality in the "Club Carib." Members will have seasonal occupancy of the cabanas and use of all the Wayfarer's facilities, including swimming lessons and a supervised wading pool for children. Meals and beverages will be served on the pool-side terrace.

The Motor Inn was designed by Perry, Shaw, Hepburn, and Dean of Boston, architects of famed Colonial Williamsburg in Virginia, and decorated by Carlton Safford of Granville, Mass.

The Wayfarer's heavy wood-beam construction presents an unusual challenge to present-day contractors.

PAGE 8



A new twist for the traveling businessman, The Wayfarer's Club



Bill Dunfey—specialist in real estate and management training.

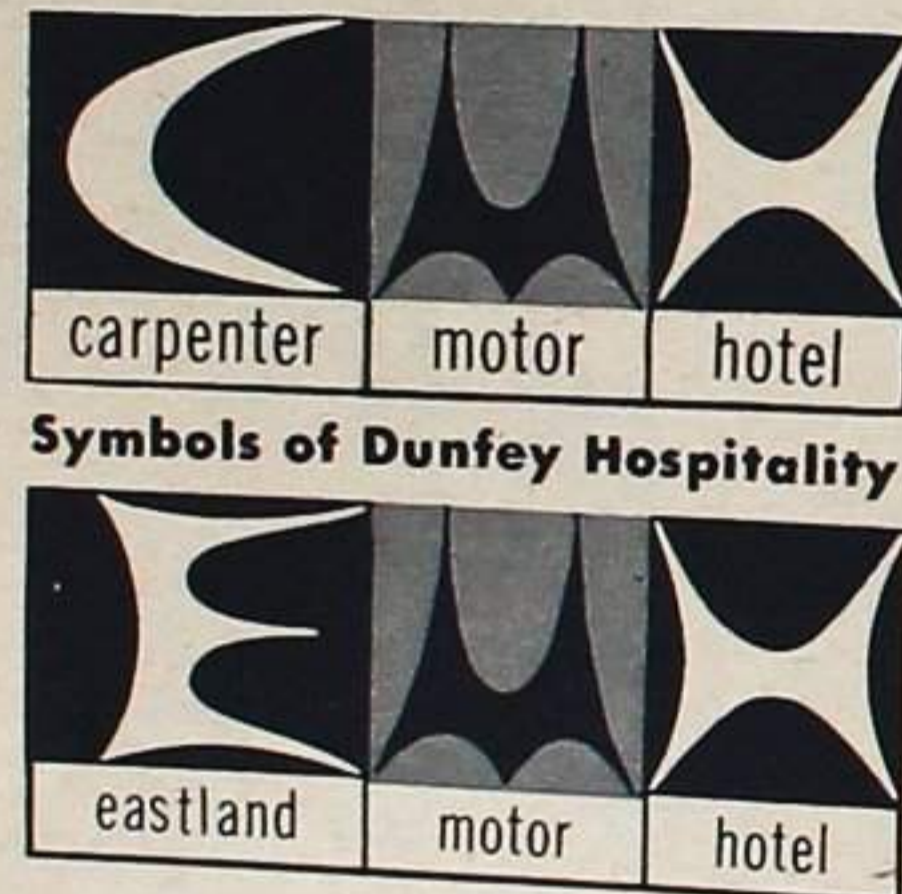


Vacationers at Hampton Beach enjoy visiting Lamie's Tavern and Motor Inn

PAGE 9



Family portrait—1952—the only one showing the entire clan. Seated: the late Leroy W., Kay, Eileen, Mary, Mrs. Catherine A.; Standing: Roy, Jerry, Jack, Walter, Eleanor, Paul, Dick, Bob, and Bill.



Planning for the future—president Jack Dunfey.

THE DUNFEYS KEEP AN EYE ON THE FUTURE

"The use of 36-foot beams has not been seen in New England contracting for nearly a century," said Robert Davison of Manchester's Davison Construction Company, general contractors for the Wayfarer project. "Public interest during construction has been extremely high, and the view of the covered bridge from the Everett Turnpike is a real traffic stopper."

Before completing the Wayfarer, the Dunfeys were ready to expand again. This time it was the purchase of another major enterprise, the Eastland and Congress Square hotels in Portland, Maine, with combined facilities of 750 guest rooms.

The brothers installed Bob as manager. His most unusual problem—how to remodel and improve on schedule, and not inconvenience the hotel's permanent guests. Ordinarily this would be a simple matter, but at the Eastland it took more than a little calculating. There are more than 300 residents who make the hotel their permanent home. These permanent residents have enjoyed the changes at the Eastland and Bob takes extra steps to keep them posted.

Among the Eastland's major facilities are the State of Maine Ballroom, for large banquets and the intimate Coral Lounge for nightly dancing and the completion of a new rooftop cocktail lounge, the "Top of the East," where guests can command a view of southern Maine from the seacoast to the mountains.

"The arrival of the Dunfey family in Portland has had an unbelievable impact on the entire city," declared Halsey Smith, president of the Casco Bank and Trust Company. "In the process of giving downtown Portland a bright new look . . . they have generated a new spirit of enthusiasm in other businessmen, and raised the sights of the entire community to new and better goals."

It is not surprising that the Dunfeys can inspire confidence in the future. Their history gives every reason for confidence. Starting with the clam-stand operated by 11 members of the family in 1946, they expanded in six years to the operation of 12 enterprises with 80 employees. Today there are 800 persons working in the Dunfey operations.

To attract still other capable young men and women to pursue careers in the hotel and restaurant business, the family has established the Dunfey Educational Loan Plan for students at the University of New Hampshire and Connecticut Culinary Institute of America. The need for such a program of educational loans was clearly demonstrated by the number of applications received during the plan's first year of operation.

Despite their faith in formal education, the Dunfeys still believe that there is more to their business than simple economics.

"I'll give you an example," says Bill. "There was a potato shortage in 1946 when you couldn't buy a single French-fry anywhere at Hampton Beach. A farmer from Maine had supplied the Lowell restaurant where we had our only potato peeler. We peeled the 700 pounds, I telephoned my brother Jack at the Beach. He flew to Lowell in his war surplus plane, we loaded the potatoes, and flew back to Hampton."

"That night we had the only French-fries on the Beach. Five hours later, they were all sold out, and we sat down to enjoy our triumph—only to discover that with all our traveling we hadn't made a dime on the deal. But, you know, we'd do the same thing again today. We won a lot of satisfied customers that night, and a satisfied customer stays with you for years. That lesson was more valuable to us than the profit we might have made."

Pride in their family, and pride in those who work with them is revealed in Jack's comment, "We have been most fortunate in developing a very capable staff—they have given us confidence to extend far beyond what we could possibly do ourselves."

The aim of the Dunfey family in business is the same as their goal in their private lives. In the world of business it's called good will; friends and guests of the Dunfeys refer to it as "Dunfey Hospitality."

TO OUR FRIENDS

No story that attempts to describe our family and its business operation could have real meaning without proper reference to the many business firms and associates that have helped us with good products, good services, and more important—good advice.

We have always recognized this two-way relationship with our many friends who service our operations day in and day out. We enjoy good friends and appreciate their cooperation.

Sincerely,
THE DUNFEY FAMILY

CASCO BANK & TRUST CO.
19 Offices Serving Southwestern Maine
Portland, Maine
Member F.D.I.C.

COTT BOTTLING CO. OF NEW ENGLAND, INC.
"It's Cott To Be Good"
Manchester, New Hampshire
COCA COLA BOTTLING DIV.
Manchester, N.H.

COCA COLA BOTTLING DIV.
South Portland, Maine

DAVISON CONSTRUCTION CO.
Builders of "Wayfarer Motor Inn"
Manchester, New Hampshire

THE EXETER BANKING CO.
Seacoast Region's Largest Commercial Bank
Exeter, New Hampshire
Member F.D.I.C.

FOSTER BEEF CO.
Mello Gold Meat Products
Manchester, New Hampshire

MORRIS GORDON & SON
Restaurant Equipment
221 North Beacon Street
Brighton, Massachusetts

HICKS & HODGES CO., INC.
Purveyors of Quality Meats
Boston, Massachusetts

INDIAN HEAD NATIONAL BANK OF NASHUA
Complete Banking Services
Nashua, New Hampshire
Member F.D.I.C.

MANCHESTER REDIMIX CONCRETE, INC.
"Redimix Means Service"
Manchester, New Hampshire

MAINE HARDWARE & PLUMBING CO.
Eljer Plumbing Products—Porter Cable Tools
Portland, Maine

H. M. PAYSON & CO.
Investment Bankers
Portland, Maine

RANDALL & McALLISTER CO.
Industrial Fuel Oils
Portland, Maine

LOU SMITH
NEW HAMPSHIRE JOCKEY CLUB
Salem, New Hampshire

STATE STREET BANK & TRUST CO.
Boston 1, Mass.
Member F.D.I.C.

ACME WINDOW CLEANING CO.
Manchester, New Hampshire

KENNETH AHERNE, CLOTHIER
Eastland Motor Hotel
Portland, Maine

ALBERT MUSIC CO.
Haverhill, Massachusetts

ALLIED NEW HAMPSHIRE GAS
Exeter, New Hampshire

BALLARD OIL & EQUIPMENT CO.
Commercial Refrigeration &
Air Conditioning
Portland, Maine

BATCHELDER OIL CO., INC.
Portsmouth, New Hampshire

BELL & FLYNN, INC.
Asphalt Paving & Road Builders
Stratham, New Hampshire

BENNY DAGOSTINO, REALTOR
Exeter, New Hampshire

W. L. BLAKE & CO.
Mill and Plumbing Supplies
Portland, Maine

BLUE FIN FISH MARKET
Portsmouth, New Hampshire

M. B. BOURNE & SON
Sheet Metal & Roofing Contractors
Portland, Maine

BURBANK DOUGLASS & CO.
Wholesale Distributors—China, Glass
& Housewares
Portland, Maine

CAHILL & CO.
Fruit & Produce
Manchester, New Hampshire

JOHN E. CAIN CO.
Cambridge, Mass.

CALGON, INC.
Soaps & Detergents
Boston, Massachusetts

CALLAHAN OIL CO.
Hampton, New Hampshire

CANTEEN COMPANY OF MAINE
Portland, Maine

CARMAN MILLING CO., INC.
Custom Furniture
Ipswich, Massachusetts

C & B FORD, INC.
FORD VILLAGE
Hampton, New Hampshire

CENTRAL PAPER PRODUCTS CO.
Manchester, New Hampshire

CHAIRMASTERS, INC.
Hotel & Restaurant Furniture
New York 51, N.Y.

CHAPLIN MOTORS CO.
Portland, Maine

CIRCUS TIME POTATO CHIPS
Portland, Maine

COHASSET COLONIALS
Colonial Furniture
Cohasset, Massachusetts

COLONIAL SUPPLY CORP.
Manchester, New Hampshire
Portland, Maine

CONSOLIDATED FOODS, INC.
Nashua, New Hampshire

COOK & CLARKE, INC.
Boston, Massachusetts

CORRIVEAU-ROUTHIER, INC.
Masonry Supplies
Manchester, New Hampshire

CRYSTAL LAUNDRY & DRYCLEANING
Manchester, New Hampshire

CUMMINGS BROS.
Wholesale Grocers
Portland, Maine

CURTIS TAVERN
Antiques & Interiors
Granville, Massachusetts

JAMES W. DALY, INC.
Wholesale Druggists
Lawrence, Massachusetts

DEARBORN MOTOR EXPRESS
Exeter, New Hampshire

DON-LEE CAR RENTAL, INC.
Carpenter Motor Hotel Garage
Manchester, New Hampshire

GEO. W. DOWNIE & CO.
Certified Public Accountants
Boston, Massachusetts

DOWN-SIGNS
Manchester, New Hampshire

DUBOIS CHEMICALS, INC.
Manchester, N.H. & Portland, Me.

GEORGE L. DURETTE
Photography
Manchester, New Hampshire

EASTERN FIRE PROTECTION CO.
Automatic Fire Sprinklers
Lewiston, Maine

ELTON ORCHARDS
Hampton Falls, New Hampshire

N. J. FONTAINE & CO.
Carpet Layers & Rug Cleaning
Manchester, New Hampshire

N. T. FOX, INC.
Lumber & Building Products
Portland, Maine

GALLI & SONS CO.
Contractors
Portland, Maine

GAS, INC.
Lowell, Massachusetts

GLOBE OFFICE EQUIPMENT
Manchester, New Hampshire

GLOBE SLICING MACHINE CO.
Newport, New Hampshire

GRANITE STATE FRUIT CO.
Manchester, New Hampshire

GRANITE STATE POTATO CHIP CO.
Salem Depot, New Hampshire

F. A. GRAY, INC.
Painting Contractors
Portsmouth, New Hampshire

S. GUMPERT CO., INC.
Jersey City, New Jersey

HAMPTON PUBLISHING CO., INC.
Hampton, New Hampshire

HOMES ELECTRIC SUPPLY CO.
Electrical Fixtures
Portland, Maine

SAMUEL HOLMES, INC.
Boston, Massachusetts

THE HOME CENTER
Rye, New Hampshire

HOTEL AND TERMINAL DIRECTORIES
Directory Board Advertising
Bennington, Vermont

JORDAN'S READY-TO-EAT MEATS
Portland, Maine

KANTERES REAL ESTATE AGENCY
E. Leo Kanteres, Realtor
Manchester, New Hampshire

J. STANLEY KING
Designers & Associates
Manchester, New Hampshire

KOVENSKY BROS.
Fruit & Produce
Portland, Maine

LA TOURAINE COFFEE
Boston, Massachusetts

LAUREL FARMS DAIRY
Brentwood, New Hampshire

LOUIS N. LeCLAIRE, REALTOR
Eastland Motor Hotel
Portland, Maine

R. A. LESLIE
North American Magul Products
Manchester, New Hampshire

LION MATCH
Boston, Massachusetts

E. A. LOTHROP
Clams
Pine Point, Maine

LOUGHLIN BOTTLING CO.
Portsmouth, New Hampshire

LOWELL BROS. & BAILEY CO.
Boston, Massachusetts

A. MACHINISTS, INC.
Wholesale Drygoods
Manchester, New Hampshire

MADE RITE PRODUCTS CO., INC.
Manchester, New Hampshire

MAINE EGG PRODUCERS
Scarborough, Maine

MANCHESTER DAIRY CO-OP, INC.
Manchester, New Hampshire

MANCHESTER GAS CO.
Manchester, New Hampshire

MILLIKEN TOMLINSON CO.
Wholesale Grocers
Portland, Maine

MORSE, PAYSON & NOYES
Insurance
Portland, Maine

MUIR LUMBER CORP.
Contractors
Manchester, New Hampshire

MIKE MUNVES CORP.
New York

NATIONAL CASH REGISTER
Manchester, New Hampshire

NEW ENGLAND SANITATION
Manchester, New Hampshire

NEW HAMPSHIRE LOBSTER CO.
Hampton Beach, New Hampshire

NEW HAMPSHIRE SUPPLY CO.
Manchester, New Hampshire

E. S. NEWTON CO., INC.
Manchester, New Hampshire

E. M. NILES CO.
Boston, Massachusetts

EARL W. NOYES AND SON
Movers
Portland, Maine

THE OLD TAVERN STORE
Lamie's Tavern & Motor Inn
Hampton, New Hampshire

PEPSI-COLA BOTTLING CO.
OF MANCHESTER
Manchester, New Hampshire

PITTSBURGH PLATE GLASS CO.
Manchester, New Hampshire

PORTLAND FRUIT CO., INC.
"Maine Potatoes"
Portland, Maine

PORTLAND LUMBER CORP.
Building Supplies
Portland, Maine

PORTSMOUTH PAPER CO.
Portsmouth, New Hampshire

"RAY THE MOVER"
Partsmouth & Manchester, N.H.

R.C.A. SERVICE CO.
Portland, Maine

JOHN J. REILLY, INC.
Electrical Contractors
Manchester, New Hampshire

RENAISSANCE FOODS
Boston, Massachusetts

C. M. RICE PAPER COMPANY
Portland, Maine

RIVAL FOODS
Division of Geo. D. Emerson
Portsmouth, New Hampshire

FRANK ROCHON AGENCY
Insurance
Portland, Maine

SAXONY UNIFORMS
Modern Uniforms & Period Costumes
New York, N.Y.

SCOTT ROSSITER CONSTRUCTIONS
Bedford, New Hampshire

HOLLIS M. SHAW, CONTRACTOR
Hampton, New Hampshire

DON SIEBURG & CO., INC.
Industrial & Commercial Photographer
New London, New Hampshire

STATE OUTDOOR ADVERTISING CO.
Manchester, New Hampshire

SUN RAY BAKERY, INC.
Methuen, Massachusetts

TRIPOLI BAKING CO.
Lawrence, Massachusetts

TOWER HILL BAKERY
Manchester, New Hampshire

TRIMOUNT AUTOMATIC SALES
Boston, Massachusetts

UNITED NEON
Portland, Maine

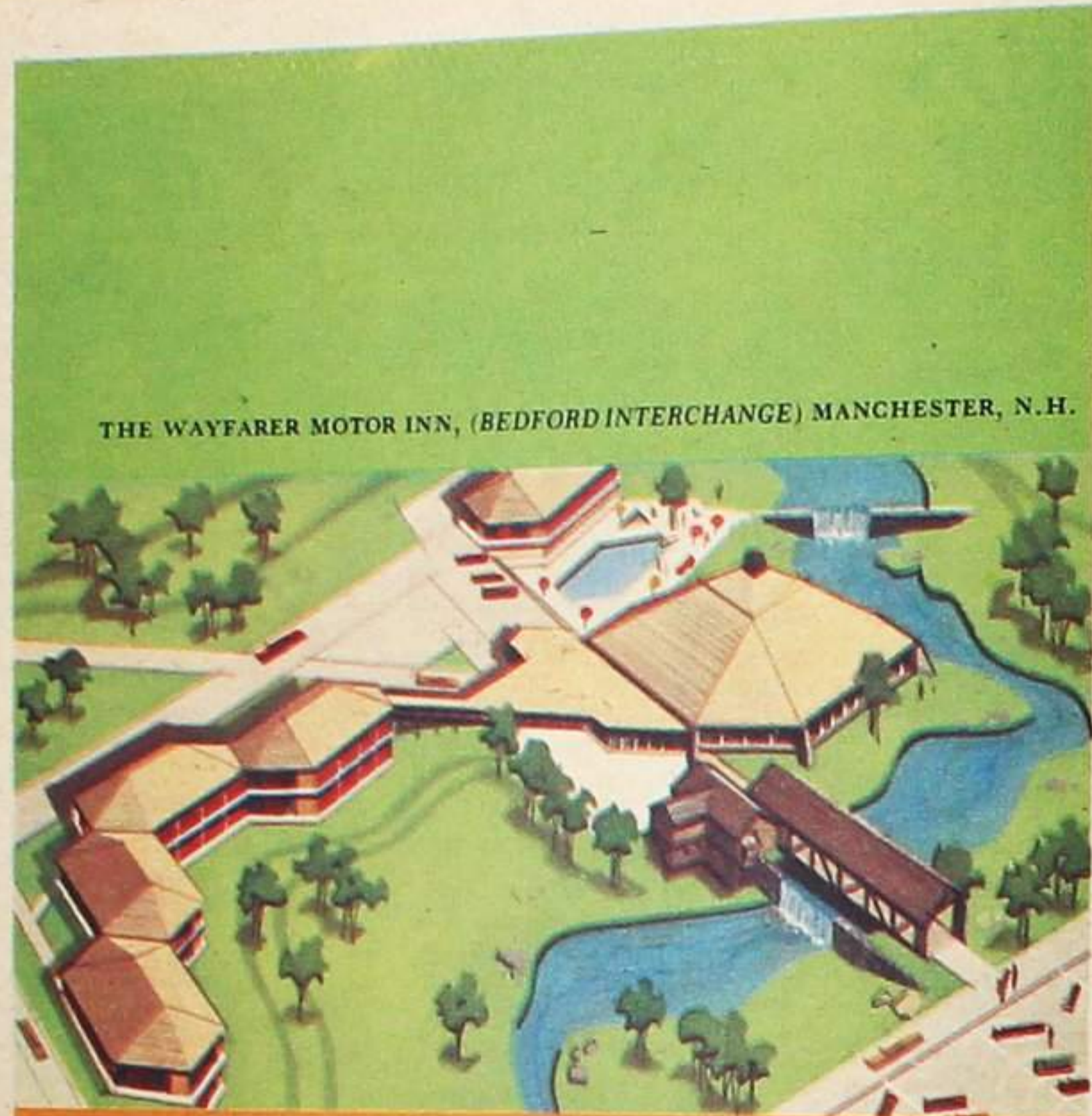
WALDO MAGNUSON, REALTOR
Kingston, New Hampshire

WESLEY VARNEY, INC.
"Mr." Brand Products
Portsmouth, New Hampshire

WILLARD-DAGGETT FISH CO., INC.
Portland, Maine

CHARLES S. WOODS CO.
Bakery Suppliers
Manchester, New Hampshire

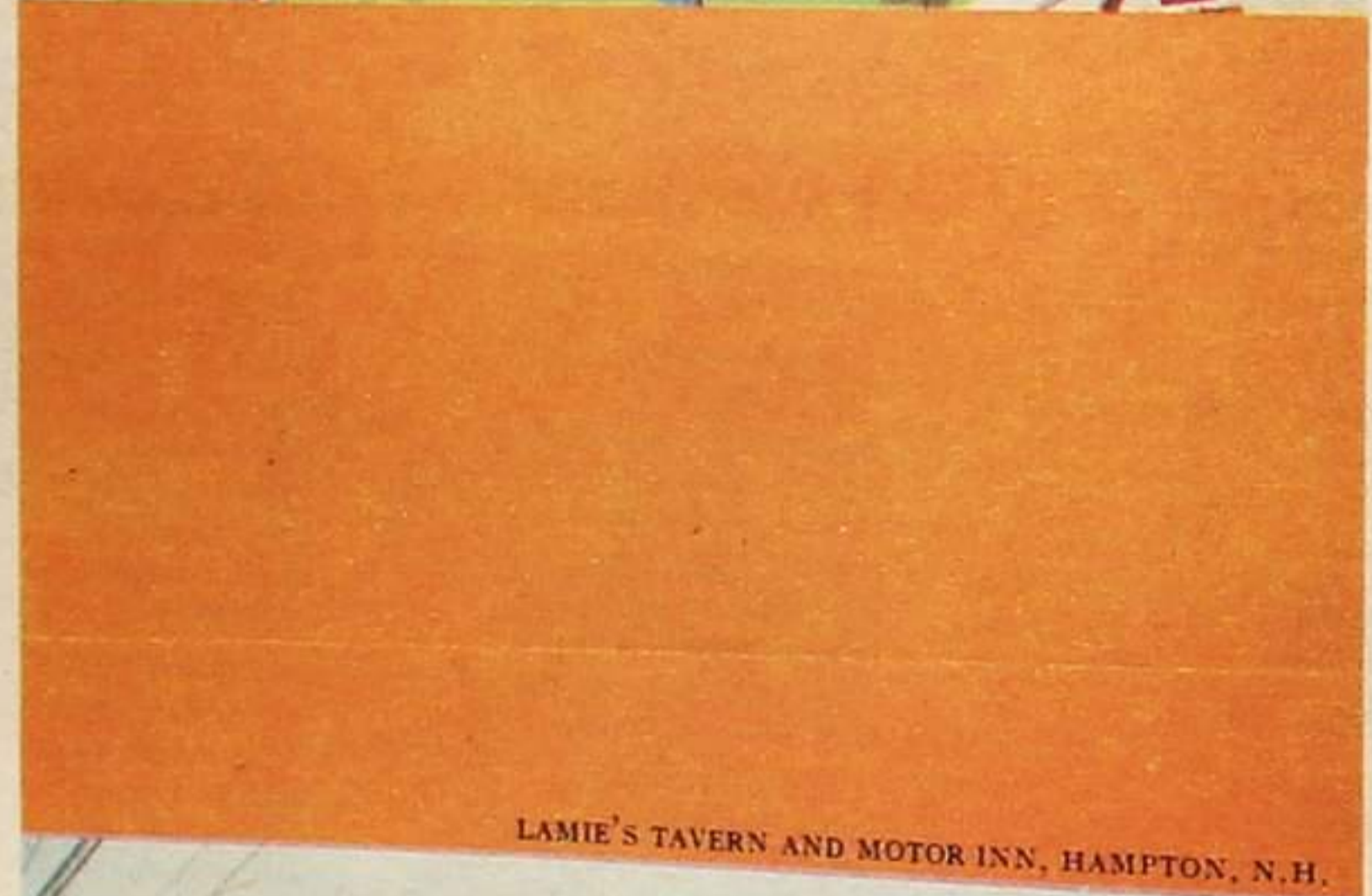
WRIGHT ELECTRIC MOTORS, INC.
Manchester, New Hampshire



THE WAYFARER MOTOR INN, (BEDFORD INTERCHANGE) MANCHESTER, N.H.



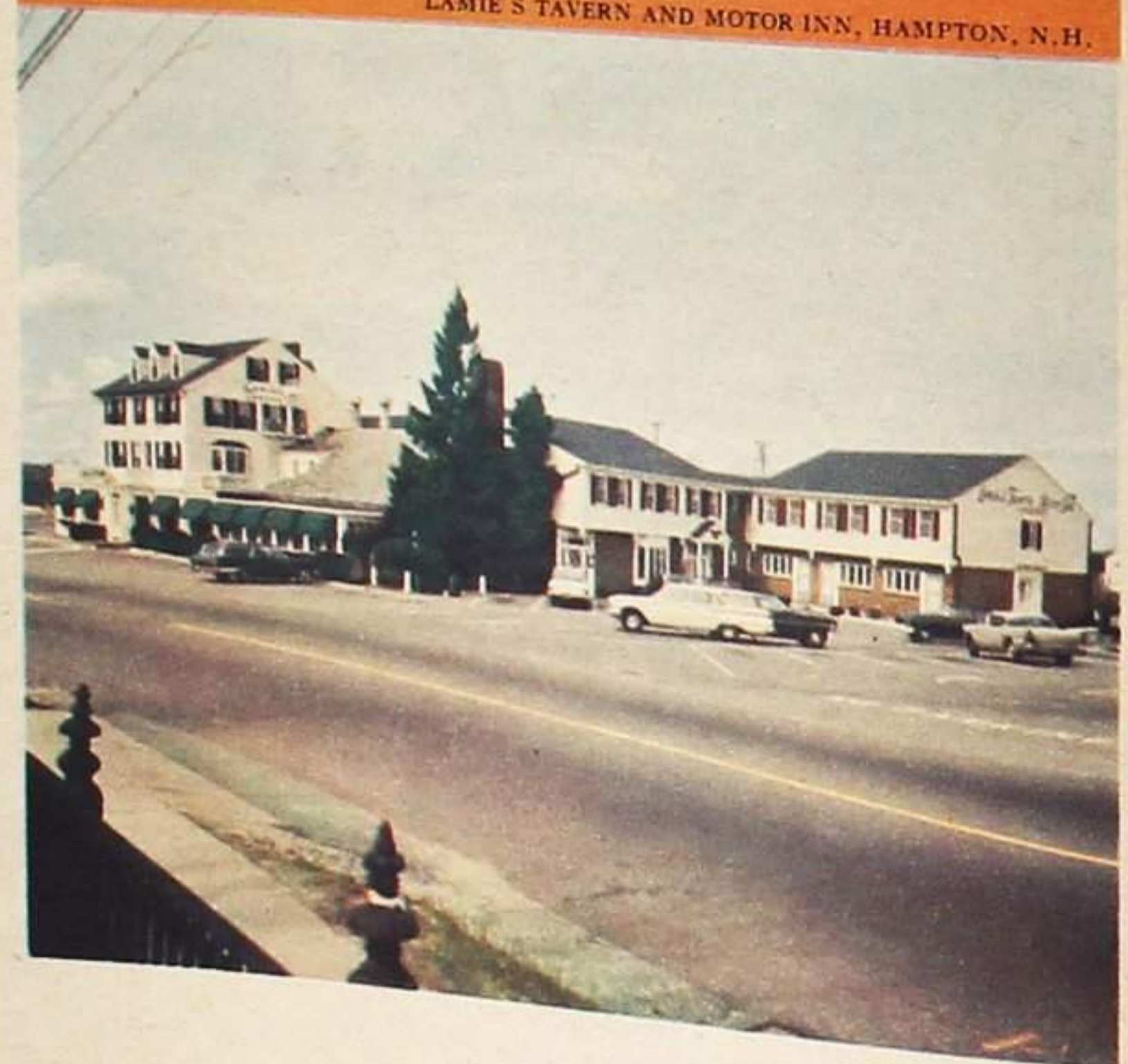
CARPENTER MOTOR HOTEL
MANCHESTER, N.H.



LAMIE'S TAVERN AND MOTOR INN, HAMPTON, N.H.



EASTLAND MOTOR HOTEL
PORTLAND, MAINE



THE
DUNFEY
FAMILY
HOTELS
AND
MOTOR
INNS